

ESTÉE LAUDER

JOB DESCRIPTION

JOB TITLE: Counter Manager

RESPONSIBLE TO: Department Manager & Business Manager

Hours of Work: 37.5 hours/week

The successful candidate must be fully flexible between the store's trading hours of 9am-6pm Monday-Saturday and. The position will also include late night trading and Sundays.

Position Summary:

We are looking for a dynamic and inspirational Counter Manager offer a great customer service, to achieve sales and operational targets. Candidates should have proven leadership, coaching and business management skills gained in a fast-paced retail environment.

This is an exceptional opportunity for you to be Chief Executive Officer of your own store. You will have total accountability for creating and executing an agile business plan to recruit and retain customers through strategic targeting, impactful in-store events, exceptional customer relationship management and the leadership of a high performing team.

If you are an ambitious self-starter with a flair for business planning and a passion for coaching others to reach their full potential this could be the perfect role for you and the first step towards a long term fulfilling career with a leader in prestige beauty.

Many of our field executives and senior managers began their careers at point of sale and this first level management role with exposure to business planning, consumer insights, event management, customer relationship management and front line marketing will provide you with the all-round skills needed to progress further within the Beauty Industry.

With a culture that values diversity of thought and people, we offer progressive career opportunities, outstanding training and development and a competitive remuneration and benefits package.

Qualifications

- Proven retail management/assistant retail management experience preferably within cosmetics
- The ability to provide inspirational, authentic and personalized customer service
- Previous business planning experience including setting sales and customer service targets, sales analysis and staff scheduling
- Previous retail operations experience including inventory and facilities management and cash reconciliation
- Proven track record of leading a team to achieve sales and customer service targets
- Experience of creating and executing in-store events
- Ability to work retail hours including days, nights, weekends and special events in a fast-paced work environment
- Previous experience with retail point-of-sale software
- Proficient in Microsoft office applicants must be able to provide proof of right to live and work in the country if invited to attend for interview

HOW TO APPLY:

In order to apply you will be required to complete an application form, please note CV's will not be accepted.

An application form can be collected in store from our accounts department on the first floor or downloaded from our website.

Once you have completed your application please return to the accounts department or alternatively post to:

Cristina Gherman, A. de Gruchy & Co. Ltd, P.O.Box 18, 50-52 King Street, St.Helier, JE4 8NN.

5 years' residency IS NOT required for this position

Although every care is taken to ensure the correct closing dates are advertised occasionally we will close this vacancy prior to the published expiry date if we receive a high volume of applications. It is therefore advisable that you submit your application early to avoid disappointment. In the case of this happening please continue to visit www.degruchys.com for details of alternative vacancies.

Due to the high volume of applications only shortlisted candidates will be contacted.